



IOI GROUP

IOI CORPORATION BERHAD

FY2026 4th Quarter Group Results Summary



1. Financial results
2. Operating statistics
3. Prospects
4. Update on sustainability initiatives

1. FINANCIAL RESULTS



Profit or Loss - Qtr on Qtr

(in RM million)	Q4 FY26	Q4 FY25	% change
Revenue	3,041.7	2,960.1	3%
Operating profit	563.6	347.2	62%
Share of results of associates	90.4	72.7	24%
Share of results of joint ventures	0.2	0.9	-78%
Profit before interest and tax	654.2	420.8	55%
Net finance costs	(23.6)	(24.8)	-5%
Net FX translation (loss)/gain on foreign currency denominated borrowings and deposits	(14.4)	116.9	nm
Profit before tax	616.2	512.9	20%
Tax expense	(106.3)	(77.2)	38%
Profit for the period	509.9	435.7	17%
Earnings per share for profit attributable to owners of the parent (sen)	7.97	7.04	13%

*Note: nm = not meaningful

Profit or Loss - Year-to-Date



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(in RM million)	YTD FY26	YTD FY25	% change
Revenue	11,779.1	11,334.7	4%
Operating profit	1,706.8	1,349.2	27%
Share of results of associates	389.0	348.0	12%
Share of results of joint ventures	3.2	3.4	-6%
Profit before interest and tax	2,099.0	1,700.6	23%
Net finance costs	(101.3)	(107.2)	-6%
Net FX translation gain on foreign currency denominated borrowings and deposits	110.6	284.1	-61%
Profit before tax	2,108.3	1,877.5	12%
Tax expense	(398.7)	(341.1)	17%
Profit for the period	1,709.6	1,536.4	11%
Earnings per share for profit attributable to owners of the parent (sen)	26.89	24.51	10%

Segment Results - Qtr on Qtr



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(in RM million)	Q4 FY26	Q4 FY25	% change
Plantation			
- Operating profit	379.6	331.0	15%
- Associates	81.5	66.8	22%
Note 1	461.1	397.8	16%
Resource-based Manufacturing (“RBM”)			
- Operating profit	150.4	2.3	6439%
- Associates	8.9	5.9	51%
- Joint ventures	0.2	0.9	-78%
Note 2	159.5	9.1	1653%
Other operations	(1.8)	2.0	nm
Segment results	618.8	408.9	51%
Other unallocated corporate income	35.4	11.9	197%
Profit before interest and tax	654.2	420.8	55%
Note 1: FV (gain)/loss on biological assets and derivative financial instruments (“DFI”)			
	(20.6)	13.7	nm
Underlying operating profit	440.5	411.5	7%
Note 2: FV gain on DFI			
	(43.3)	(52.6)	-18%
Impairment loss on property, plant and equipment	-	39.2	nm
Underlying operating profit/(loss)	116.2	(4.3)	nm

*Note: nm = not meaningful

Segment Results - Year-to-Date



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(in RM million)	YTD FY26	YTD FY25	% change
Plantation			
- Operating profit	1,445.8	1,334.2	8%
- Associates	264.6	242.3	9%
Note 1	1,710.4	1,576.5	8%
Resource-based Manufacturing (“RBM”)			
- Operating profit	220.8	19.3	1044%
- Associates	124.4	105.7	18%
- Joint ventures	3.2	3.4	-6%
Note 2	348.4	128.4	171%
Other operations	(4.1)	2.1	nm
Segment results	2,054.7	1,707.0	20%
Other unallocated corporate income/(expenses)	44.3	(6.4)	nm
Profit before interest and tax	2,099.0	1,700.6	23%
Note 1: FV gain on biological assets and derivative financial instruments (“DFI”)			
	(29.4)	(5.3)	455%
Impairment loss on property, plant and equipment	-	0.8	nm
Underlying operating profit	1,681.0	1,572.0	7%
Note 2: FV loss/(gain) on DFI			
	58.5	(18.5)	nm
Impairment loss on property, plant and equipment	-	39.2	nm
Underlying operating profit	406.9	149.1	173%

*Note: nm = not meaningful

Underlying OP - RBM (Qtr on Qtr & Year-to-Date)



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(in RM million)	Q4 FY26	Q4 FY25	% change	YTD FY26	YTD FY25	% change
Refinery	64.2	(6.1)	nm	147.1	2.6	5558%
Oleochemical	46.6	(0.6)	nm	146.0	55.6	163%
Associates	8.9	5.9	51%	124.4	105.7	18%
Joint ventures and others	(3.5)	(3.5)	nm	(10.6)	(14.8)	-28%
Underlying operating profit/(loss) ("OP") – RBM	116.2	(4.3)	nm	406.9	149.1	173%

*Note: nm = not meaningful



Underlying PBT - Qtr on Qtr & Year-to-Date

(in RM million)	Q4 FY26	Q4 FY25	% change	YTD FY26	YTD FY25	% change
Profit before tax ("PBT")	616.2	512.9	20%	2,108.3	1,877.5	12%
<u>Exclude non-underlying items:</u>						
Net FX translation loss/(gain) on foreign currency denominated borrowings and deposits	14.4	(116.9)	nm	(110.6)	(284.1)	-61%
Net fair value (gain)/loss on biological assets	(20.6)	13.0	nm	(28.7)	(6.0)	378%
Net fair value (gain)/loss on derivative financial instruments	(42.6)	(51.1)	-17%	59.9	(12.9)	nm
Overprovision of investment disposal costs	(33.8)	-	nm	(33.8)	-	nm
Reversal of impairment loss on investment in a joint venture	(9.9)	-	nm	(9.9)	-	nm
Impairment loss on property, plant and equipment	-	39.2	nm	-	40.0	nm
	(92.5)	(115.8)	-20%	(123.1)	(263.0)	-53%
Underlying PBT	523.7	397.1	32%	1,985.2	1,614.5	23%

2. OPERATING STATISTICS

Operating Statistics: Plantation (Qtr on Qtr)



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		Q4 FY26	Q4 FY25	% change
CPO Price	(RM/mt)	4,487	4,208	7%
PK Price	(RM/mt)	3,716	3,461	7%
FFB Production	(‘000 mt)	673	736	-9%
Average mature area	(‘000 Ha)	136	136	nm
FFB Yield	(mt/Ha)	4.96	5.40	-8%
CPO Production	(‘000 mt)	153	160	-4%
CPO extraction rate	(%)	22.67%	21.53%	5%
CPO Cost of production*	(RM/mt)	2,216	2,004	11%
Cost of sales	(RM/mt)	2,888	2,463	17%
Net cost of sales	(RM/mt)	2,281	1,866	22%

*Exclude depreciation and amortisation, windfall profit levy and Sabah sales tax

Operating Statistics: Plantation (Year-to-Date)



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		YTD FY26	YTD FY25	% change
CPO Price	(RM/mt)	4,229	4,332	-2%
PK Price	(RM/mt)	3,489	3,315	5%
FFB Production	(‘000 mt)	2,960	2,840	4%
Average mature area	(‘000 Ha)	135	139	-3%
FFB Yield	(mt/Ha)	21.90	20.49	7%
CPO Production	(‘000 mt)	660	616	7%
CPO extraction rate	(%)	22.06%	21.33%	3%
CPO Cost of production*	(RM/mt)	2,027	2,035	0%
Cost of sales	(RM/mt)	2,593	2,626	-1%
Net cost of sales	(RM/mt)	1,993	2,044	-3%

*Exclude depreciation and amortisation, windfall profit levy and Sabah sales tax

3. PROSPECTS

Crude palm oil (“CPO”) price has increased significantly to RM4,800 - RM5,000 per metric ton level since mid-August due to increasing concern about the severity of the El Niño weather phenomenon currently affecting the oil palm planted areas in Indonesia and Malaysia. This strong price level is anticipated to continue well into FY2027, as oil palm fresh fruit bunch (“FFB”) production will continue to be affected by the follow-on effects of the drought period and as the favourable biodiesel economics continue to be supported by the elevated crude oil price as well as constrained crude oil supply due to the conflicts in Middle East.

For our plantation segment, FFB production is projected to increase moderately in single-digit percentage as we enter the final year of our seven-year aggressive replanting program in Sabah, despite the effects from the El Niño phenomenon. With our positive outlook for CPO price, we expect our plantation segment to deliver good financial performance in FY2027.

The outlook for our refinery and commodity marketing sub-segment continues to be challenging amid intense competition from the Indonesian refineries. We will continue to leverage our expertise in producing low-contaminant and sustainability-compliant oils to add value to our product portfolio and support the performance of this sub-segment.

For FY2027, our oleochemical sub-segment is expected to operate in a challenging environment due to intense competition from Indonesian producers and the U.S. tariffs, although we see gradual improvement in demand since the second half of FY2026. To navigate these challenges, we will continue to focus on product differentiation, innovation and operational efficiency. In addition, closer collaboration between our Malaysian and German operations, including the establishment of a joint personal care product formulation centre in Penang, is expected to strengthen our technical application expertise and support growth in higher-value product portfolio.

For our specialty fats sub-segment, represented by the Group's associate Bunge Loders Croklaan, the financial performance is expected to be mixed. While the North American operation is anticipated to perform well following the recent completion of the New Orleans plant expansion, the Asian operation's performance may be affected by the moderation in cocoa butter equivalent ("CBE") margin arising from lower cocoa butter price. The expected completion of the new refinery cum specialty fats plant complex in Amsterdam progressively from Q2 FY2027 will enhance the production capabilities and operational efficiency of the European operation from the second half of FY2027 onwards.

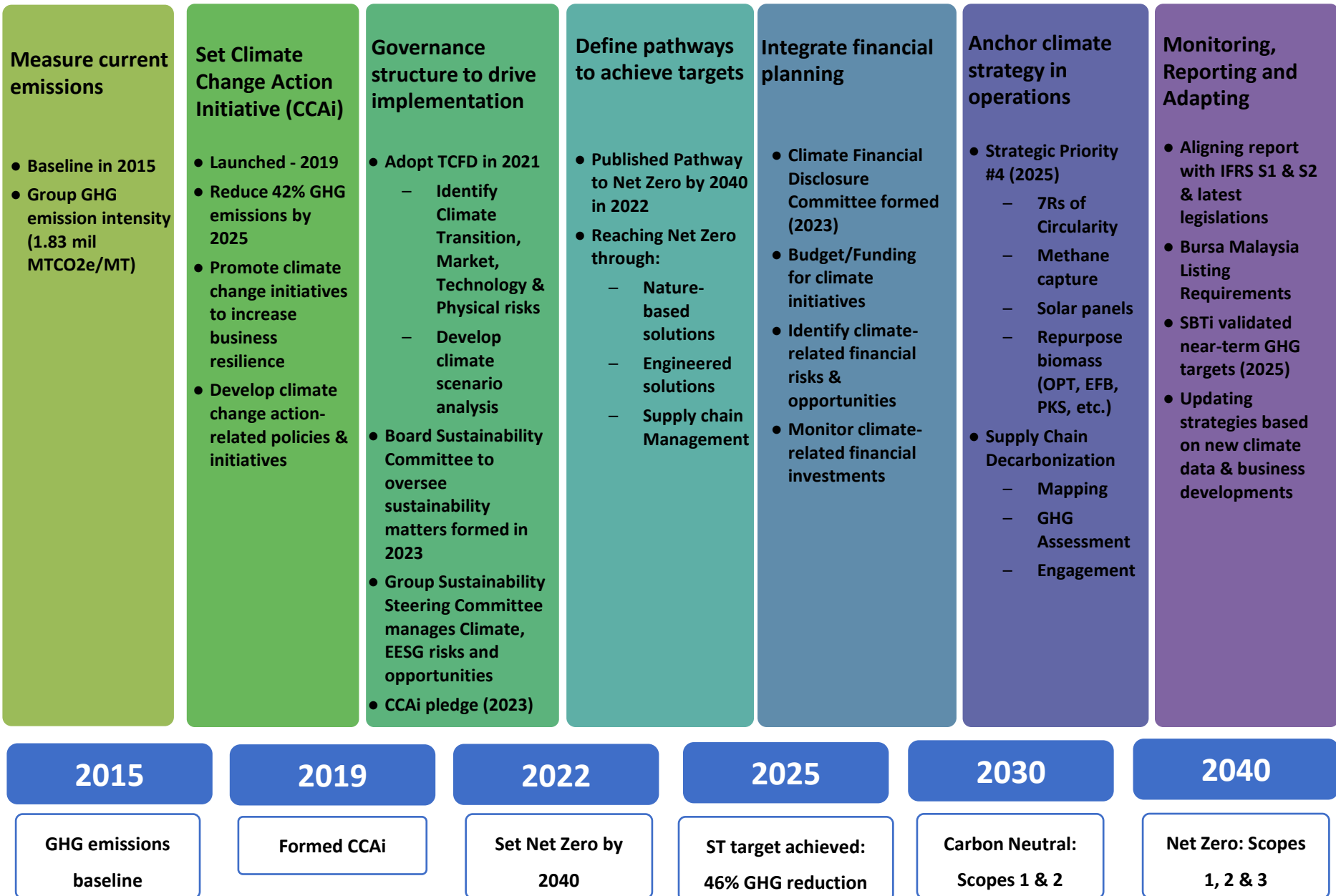
Overall, the Group expects its operating and financial performance for FY2027 to be good, primarily due to the strong results from the plantation segment.

4. UPDATE ON SUSTAINABILITY INITIATIVES

Climate Transition Plan for a Low-Carbon Economy



IOI GROUP



IOI's Climate Change Action (CCA) Pledge



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Being Sustainable:

Taking actions on any of the issues raised, making it known that the issues are being addressed

No Greenwashing:

Being transparent about key decisions & reasons behind them to show that issues are not being swept to one side

Engagement:

Listening to our stakeholders and having an awareness of their arguments and demands when making key decisions

To further strengthen No Greenwashing to include No Greenhushing, Greenlighting, etc., to ensure that IOI is not associated with a landscape of deceptive, hidden messaging

Decarbonization Pathway to Net Zero by 2040



Achievements thus far:

- For FY2026, after surpassing our 40% short term target, we are on track to progress towards **Carbon Neutral (Scopes 1 & 2) by 2030**. Current reduction by Q4 FY2026 is **50%**
- **Further reduction of Scope 2 for Plantation:** Mainly via increased use of biogas from our installed methane captures
 - 5,430 MT CO₂e (FY 2019) to 613 MT CO₂e (FY2026)

NATURE BASED SOLUTIONS CURRENT PROGRESS

- IOI's Reforestation & Biodiversity Task Force
- Continued engagement & collaboration with external stakeholders: Sabah & Peninsular Forestry Dept, BKSDA (Indonesia), etc.

NEXT STEPS

- Completed 393 ha for rehabilitation in Indonesia
- Implementation of pilot projects started covering approximately 30 Ha.
- Completed 66 Ha under Nestle ReLeaf project
- Collaboration determined to assess biodiversity, project to start in Q4 2026



SOCIAL INITIATIVE with IOM: Pre-employment Orientation (PEO) training to IOI workers prior to their departure to Malaysia. Actual orientation to the workers started in July which involved initially 17 workers from Lombok, Indonesia



SOCIAL INITIATIVE with Bunge: On Child Education for our workers' children in our effort to protect children's rights and prevent child labor, specifically for Humana schools in Sabah.



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Thank you