

## IOI CORPORATION BERHAD

FY2026 1st Quarter
Group Results Summary



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### 1. FINANCIAL RESULTS

### Profit or Loss - Qtr on Qtr



(in RM million)	Q1 FY26	Q1 FY25	% change
Revenue	3,051.8	2,673.2	14%
Operating profit	416.3	365.0	14%
Share of results of associates	99.1	106.7	-7%
Share of results of joint ventures	(0.5)	0.5	nm
Profit before interest and tax	514.9	472.2	9%
Net finance costs	(26.5)	(29.5)	-10%
Net FX translation (loss)/gain on foreign currency denominated borrowings and deposits	(1.4)	365.9	nm
Profit before tax	487.0	808.6	-40%
Tax expense	(112.0)	(89.3)	25%
Profit for the period	375.0	719.3	-48%
Earning per share for profit attributable to owners of the parent (sen)	5.95	11.46	-48%

### Segment Results - Qtr on Qtr



(in RM m	nillion)		Q1 FY26	Q1 FY25	% change
Plantatio	n	_			
- Operati	ng profit		372.3	317.7	17%
- Associa	tes		51.0	52.3	-2%
		Note 1	423.3	370.0	14%
Resource	e-based Manufacturing ("RBM")				
- Operati	ng profit		41.9	53.0	-21%
- Associa	tes		48.1	54.4	-12%
- Joint ve	ntures		(0.5)	0.5	nm
		Note 2	89.5	107.9	-17%
Other ope	erations		(1.2)	0.3	nm
Segment results		_	511.6	478.2	7%
Other una	Other unallocated corporate income/(expense)		3.3	(6.0)	nm
Profit bef	fore interest and tax	_	514.9	472.2	9%
Note 1:	FV gain on biological assets and derivative financial instruments ("DFI")		(21.7)	(16.9)	28%
	Reversal of impairment loss on plasma receivables		(0.4)	-	nm
	Underlying operating profit		401.2	353.1	14%
Note 2:	FV loss/(gain) on DFI		41.7	(70.3)	nm
	Underlying operating profit		131.2	37.6	249%

### Underlying OP – RBM (Qtr on Qtr)



(in RM million)	Q1 FY26	Q1 FY25	% change
Refinery	25.6	(26.6)	nm
Oleochemical	61.9	14.2	336%
Associates, joint ventures and others	43.7	50.0	-13%
Underlying operating profit ("OP") - RBM	131.2	37.6	249%

### Underlying PBT – Qtr on Qtr



(in RM million)	Q1 FY26	Q1 FY25	% change
Profit before tax ("PBT")	487.0	808.6	-40%
Exclude non-underlying items:			
Net FX translation loss/(gain) on foreign currency denominated borrowings and deposits	1.4	(365.9)	nm
Net fair value gain on biological assets	(21.1)	(16.9)	25%
Net fair value loss/(gain) on derivative financial instruments	41.9	(66.7)	nm
Reversal of impairment loss on plasma receivables	(0.4)	-	nm
	21.8	(449.5)	nm
Underlying PBT	508.8	359.1	42%



### 2. OPERATING STATISTICS

### Operating Statistics: Plantation (Qtr on Qtr)



		Q1 FY26	Q1 FY25	% change
CPO Price	(RM/mt)	4,169	4,059	3%
PK Price	(RM/mt)	3,529	2,699	31%
FFB Production	('000 mt)	777	760	2%
Average mature area	('000 Ha)	135	142	-5%
FFB Yield	(mt/Ha)	5.74	5.37	7%
<b>CPO Production</b>	('000 mt)	169	166	2%
CPO extraction rate	(%)	21.34%	21.35%	0%
CPO Cost of production*	(RM/mt)	1,916	1,901	1%
Cost of sales	(RM/mt)	2,437	2,428	0%
Net cost of sales	(RM/mt)	1,833	1,948	-6%

<sup>\*</sup>Exclude depreciation and amortisation, windfall profit levy and Sabah sales tax



### 3. PROSPECTS

#### **Prospects**



Crude palm oil ("CPO") price has risen steadily since early July 2025, climbing from around RM4,000 per metric ton ("MT") to approximately RM4,500 per MT in October 2025 before easing slightly to below RM4,200 per MT in November 2025. The November price correction was mainly due to unexpectedly high production in East Malaysia, where estates recorded double-digit output growth, and a stronger Malaysian Ringgit. Looking ahead, the potential onset of La Niña weather phenomenon, which could disrupt harvesting activities and output, together with the seasonal low production period from November 2025 to February 2026 and festive demand early next year, should provide a supportive environment for CPO price. Overall, we expect CPO price to stay above RM4,000 per MT over the next three to four months.

For our plantation segment, fresh fruit bunch production is projected to be higher, driven by a larger proportion of palms reaching prime age and young palms coming into maturity, despite ongoing accelerated replanting in Sabah. Improved estate management through mechanisation and digitalisation should further support productivity growth. We maintain our positive outlook that the plantation segment to deliver good financial performance in FY2026.

The outlook for the refinery and commodity marketing sub-segment continues to be challenging, with sales margins to remain at very low or negative levels. This is primarily driven by strong competition from Indonesian refineries due to the overcapacity situation in that country. To counter these competitive pressures, our expertise in producing low-contaminant oils, combined with ongoing operational efficiency initiatives, will be key to sustaining acceptable financial performance.

#### Prospects (cont'd)



The oleochemical sub-segment ended Q1FY2026 with improved operating profit compared to previous quarters. Whilst sales margins have improved, the operating environment is still challenging amid subdued customer sentiment caused by global trade uncertainties and geopolitical tensions. Competition from Indonesian producers persists, while the potential EU Deforestation Regulation deferment adds further uncertainty. On a positive note, our increased marketing efforts have attracted new customers and reconnected previously lost accounts. Coupled with strengthening our product portfolio, these efforts should help mitigate some of the headwinds. Overall, we expect the sub-segment's financial performance to be satisfactory.

For the specialty fats sub-segment, represented by our associate company Bunge Loders Croklaan, the sales margin for cocoa butter equivalents is expected to remain good. We anticipate satisfactory financial performance for this sub-segment.

On the macroeconomic front, anticipated interest rate cuts by the U.S. Federal Reserve are expected to support the Malaysian Ringgit. However, uncertainties surrounding U.S. trade policies and geopolitical tensions may lead to increased volatility in the USD/MYR exchange rate.

Overall, the Group expects its operating and financial performance for the remaining quarters of FY2026 to be resilient and satisfactory.



# Thank you